

HAPPY TO HAVE YOU HERE







This is us





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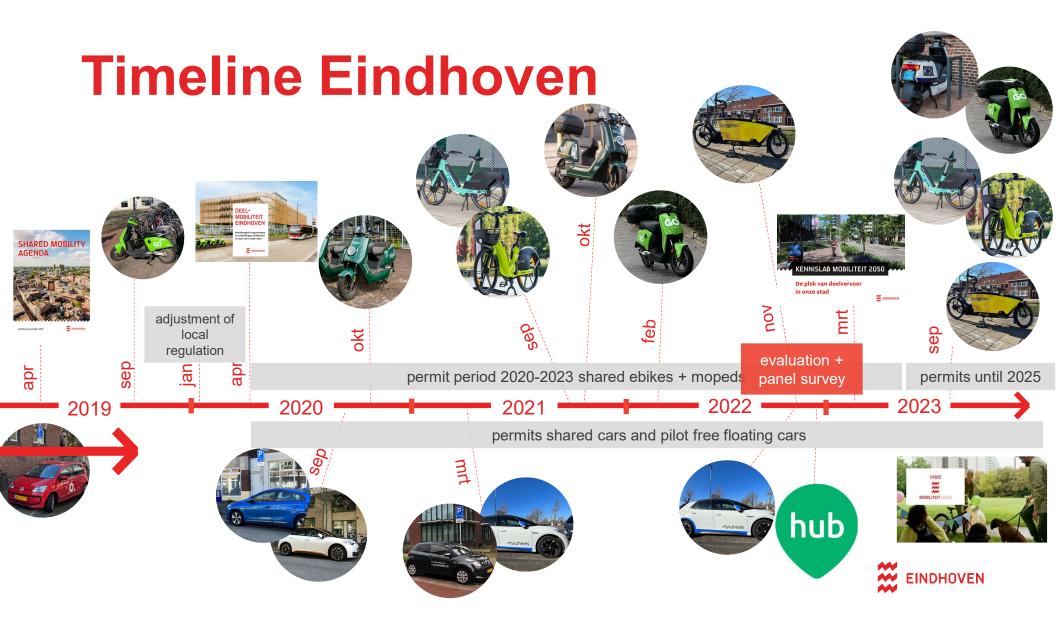




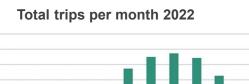
Birgit Cannegieter

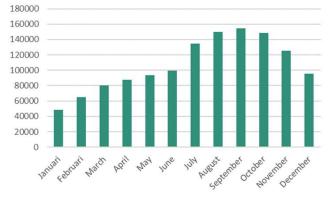
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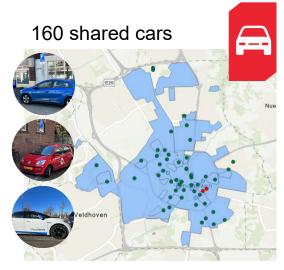


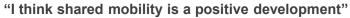
Facts and figures

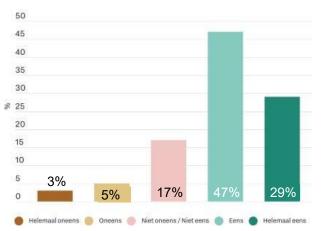


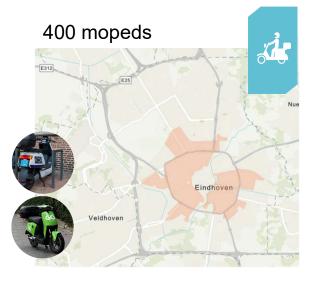














What we want to achieve

- a healthy balance between the interests of the user,
 market and government.
- shared mobility is a **full part of the mobility system** in Eindhoven. It is available throughout the city and can be used by everyone.
- shared mobility is **logical and attractive** for the user.

 It is visible on the streets and digitally in the app.

 Residents experience minimum inconvenience through enforcement

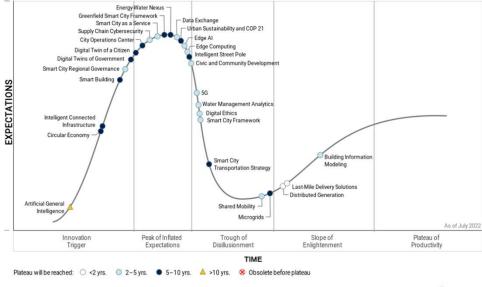




Lessons learned

- 1. Public interests are not (always) equal to commercial goals. How to achieve this without getting in each other's way?
- 2. Collaboration through permits has its limitations. How do we focus collaboration on long-term development? And which form suits it?

Hype Cycle for Smart City Technologies and Solutions, 2022







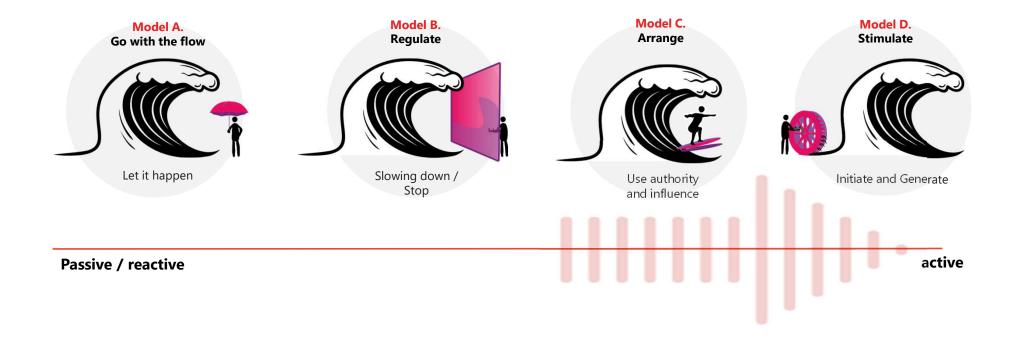
ACCES(IBLE) FORALL







Acces(ible) For All?









Acces(ible) For All?

FROM

Limited Service Areas

Limited number of vehicles (due to permit)

Rates determined by operators

Limited "scale up options (due to businesscase)

New comer in public space

Non-binding relations between government and operator

Short term certainty of availability of vehicles

TO

Shared Mobility offer 'on every corner' and as part of the network

Number of vehicles that matches the (potential) needs and 'fills' the network

Agreements and differentation on rates and packages

'Grown up network that suits the ambitions and potential

Welcome addition to (urban) mobility network

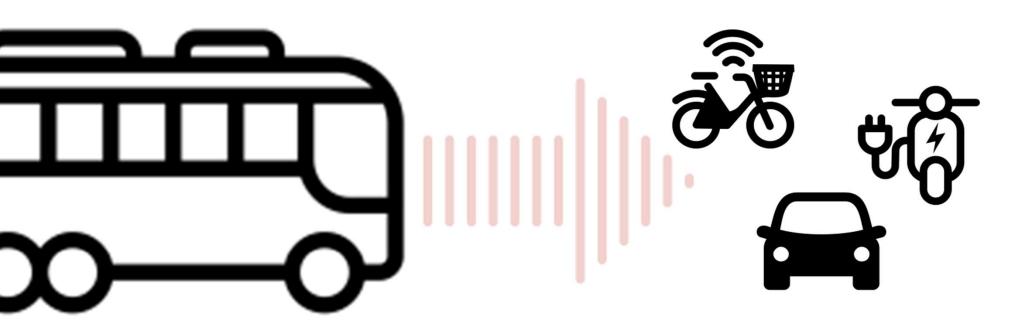
Contractual agreements between government and operator

Long term certainty of availability of vehicles







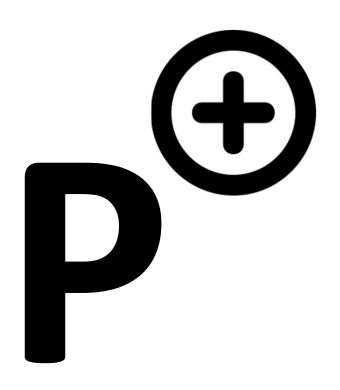








Public-private funding-options that lead to access for all



Permit +

This model is based on the current permit systems of municipalities for shared two-wheelers (based on general local regulation (APV)) and shared cars (based on the parking permit).

The '+' represents the additional requirements and wishes to a permit, for example:

- Price for the customer
- Spread/network
- Redistribution
- Preventing hindrance

The '+' comes with a financial compensation/subsidy







Public-private funding-options that lead to access for all



Performance Agreement

This model describes the performance that has to be delivered by the operator.

The agreements is expressed in service levels.

A 'bonus' or 'malus' can be linked to the performance of an operator.







Public-private funding-options that lead to access for all



Concession model

Tendering a concession for a longer term (10 years is common in Public Transport). The concession holder has the exclusive right to offer services.

Set requirements for price, quality, availability, etc. Governments provide an annual operating subsidy.

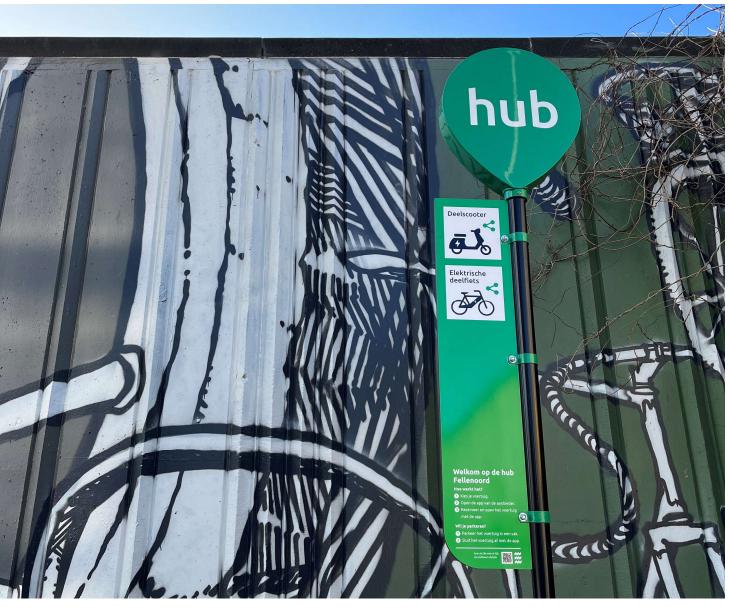
Combining this with the (Provincial) Public Transport concession OR launching a Municipal Urban Shared Transport concession.

The unprofitable top is covered when needed; provider(s) can invest in both the quality and quantity of their services and the network









We're taking Next steps in Shared Mobility

What are yours?







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ARTICLE 1



ARTICLE 2



ARTICLE 3

