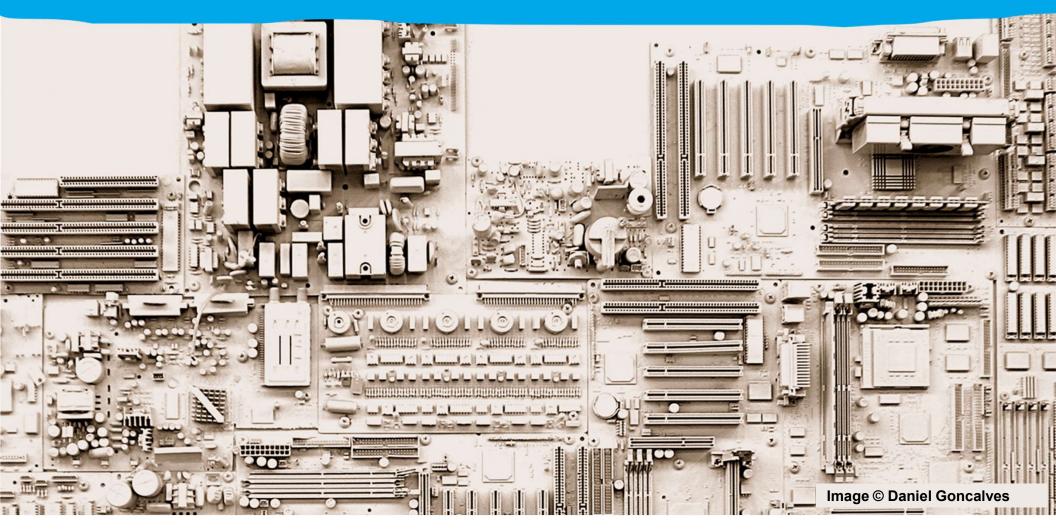
ASK FOR PERMISSION, NOT FORGIVENESS

LESSONS LEARNED FROM THE EVOLUTION OF SHARED MOBILITY REGULATION

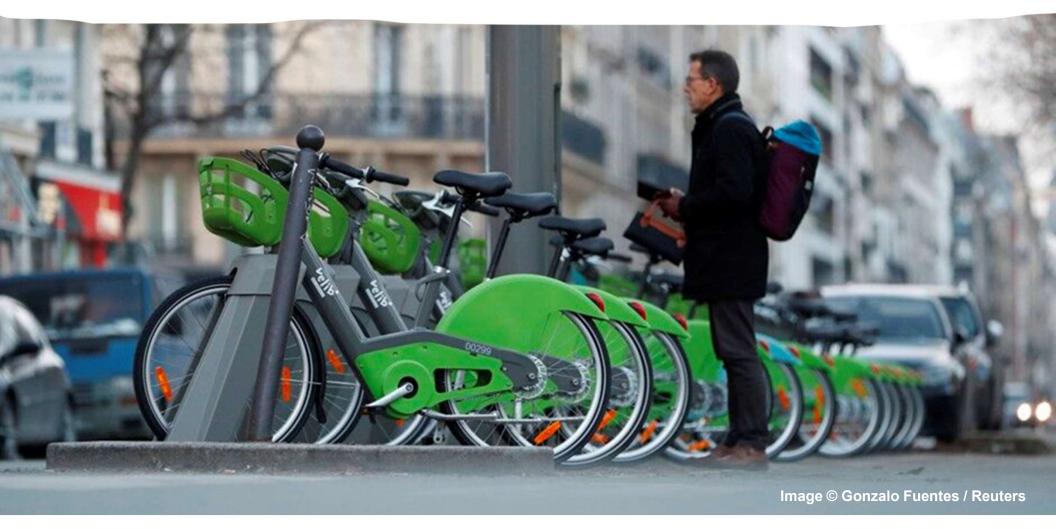




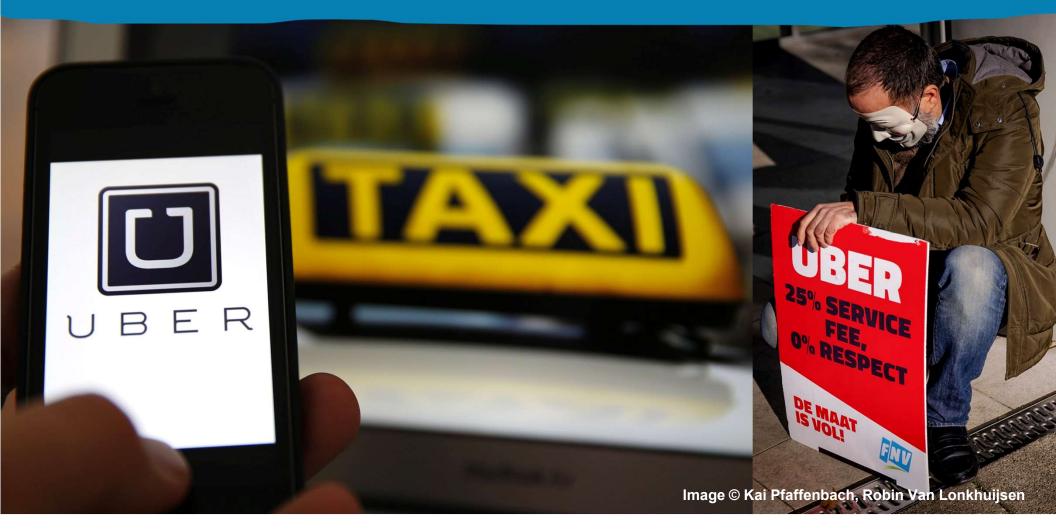
CITY-AS-A-MACHINE



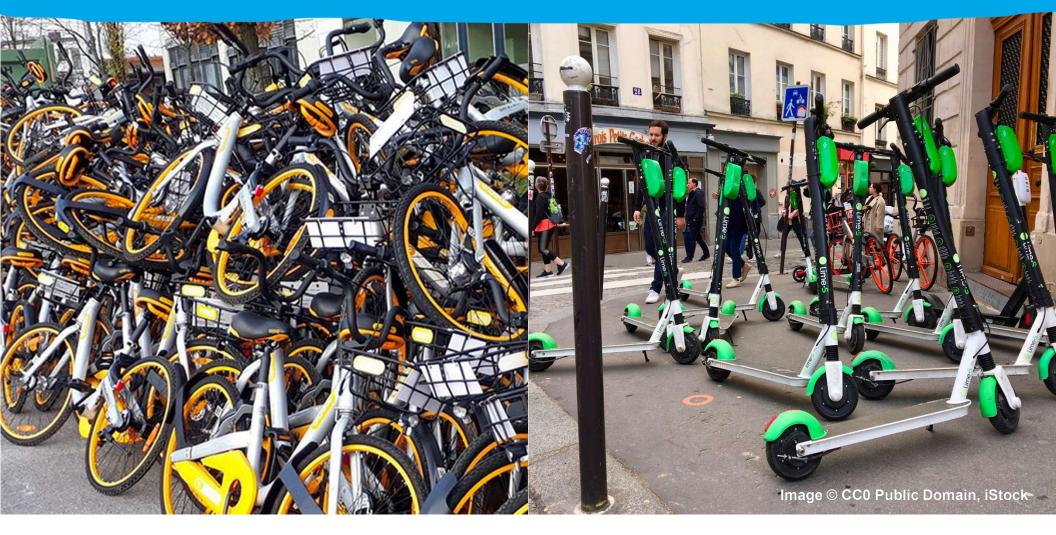
EXAMPLE – PUBLIC BIKE SHARING



NEW MOBILITY - PRIVATELY ORGANIZED



ASKING FOR FORGIVENESS, NOT PERMISSION



LACK OF TRUST – DESPITE BIG EVOLUTION

Why Do City Dwellers Love to Hate Scooters?

Electric scooters draw a lot of hate, but if supported well by cities, they have the potential to provide a widespread and beneficial mode of transportation.



A man rides an electric scooter in Los Angeles. *Mike Blake/Reuters* https://www.bloomberg.com - Sept 16th 2019

Paris ban of 'nuisance' electric scooters comes into effect

Paris will on Friday become the first European capital to ban floating electric scooters from its streets, leaving fans desolate but relieving those who loathed their "nuisance" factor.

Issued on: 28/08/2023 - 12:07 Modified: 28/08/2023 - 12:05 🕓 3 min



A man rides his electric scooter, or "trottinette", past the Notre-Dame Cathedral in Paris, France on August 23, 2023. © Miguel Medina, AFP

https://www.france24.com - Aug 28th 2023

WE NEED TO OVERCOME SILO THINKING



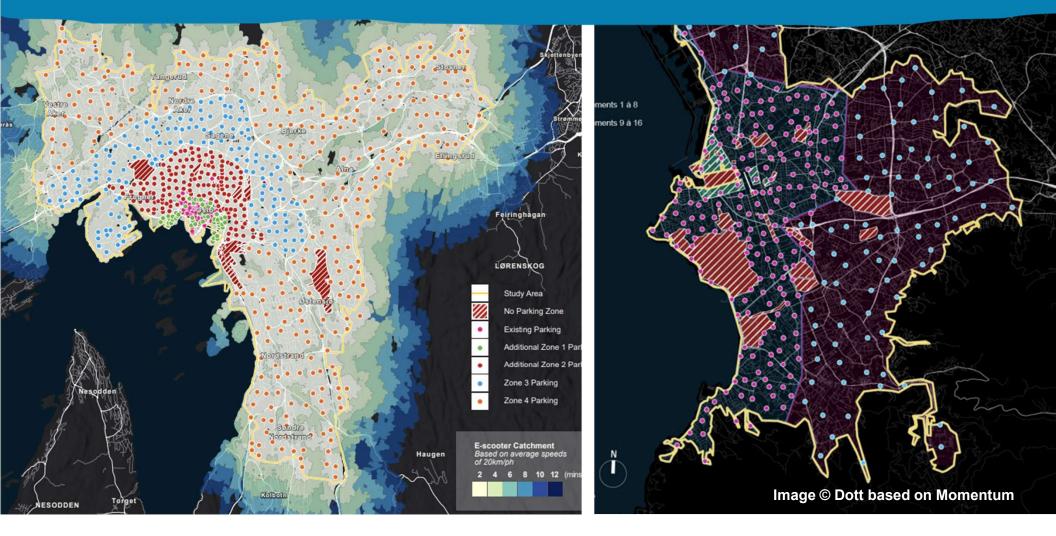
CITY-AS-A-LIVING SYSTEM



A MINDSET OF COLLABORATION



MICROMOBILITY - PRIVATE & PUBLIC ALIGNED



SHARED VALUE FOR CITIES, USERS, OPERATORS



DOTT, THE RESPONSIBLE MICROMOBILITY PARTNER

Dott is the chosen partner for cities

who are seeking a local operator to build safe and responsible micromobility solutions.



WE ARE RESPONSIBLE



WE ARE PRO-REGULATION



THE LYON CASE

Dott's third city launched in spring 2019:

- Tender for **2** operators (2020, 2022)
- 2,000 e-scooters
- **c.3.2 Mio** rides in 2023
- **c.200,000** distinct riders in 2023
- **28.6%** trips replace cars / taxis / mopeds



SUPPORTING LYON TO REACH NET ZERO

Lyon's Strategic Goal: Climate neutrality by 2023

- **4 years** extension of vehicle lifespan through refurbished fleet instead of new
- **77%** lower emissions than new fleet
- <30g CO₂eq/km





SYSTEMIC SOCIETAL BENEFITS

A sustainable service is more than Carbon reduction





SYSTEMIC SOCIETAL BENEFITS

A sustainable service is more than Carbon reduction



DOTT'S GRI SUSTAINABILITY REPORT



Nearch generated that are Ne hove attained third pany assurance for our carbon appoint accounting by COLlogic, while Anthesis appoint as in adhering to the QRI Spandords. We will applicatly review our propring approach to meet the eeds of our investors, regulators and other stolkeholders, regulators and an automatic black this submitting they automatic account of the state of the stolkeholders. The submitting the state of the state of the stolkeholders automatic the state of the state of the state of the submitting the state of the state of the state of the state state of the state state of the s



CONCLUSIONS & OUTLOOK



THANK YOUI

