

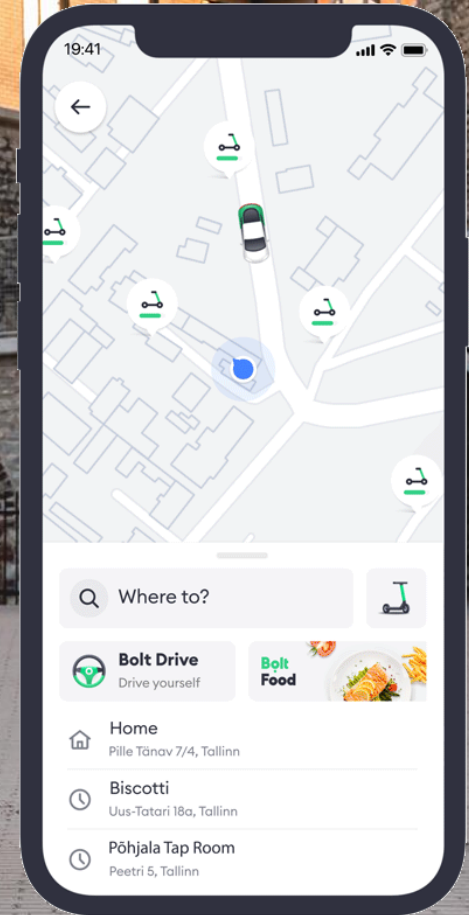
Bolt Drive

Successfully growing the safest
car-sharing in Europe!



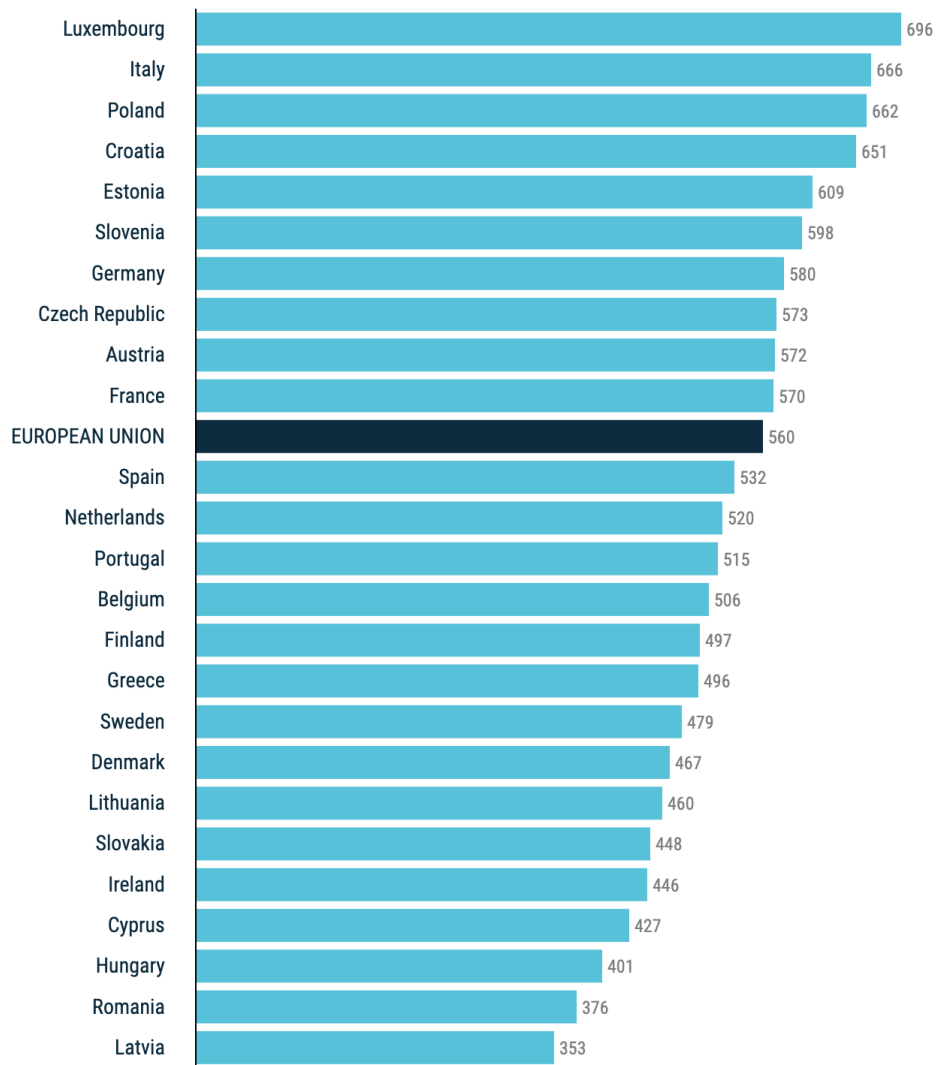
Lukas Yla,
Director of Carsharing Operations
30 November 2022

Polis Conference, Brussels



246.3 million
cars on the road
in Europe.
1 car for 2 people.

ACEA report, 2020



Cities built for people, not cars



Bolt now offers a better alternative to every use case private car serves.

For the first time truly enabling the shift to on-demand mobility.



0.5 – 3 km

MICROMOBILITY



3 – 10 km

RIDE-HAILING



10+ km

CAR-SHARING



What you need to know about Tallinn, Estonia EE:

1) FREE public transport! 😊



2) 5th highest car ownership in EU 😞



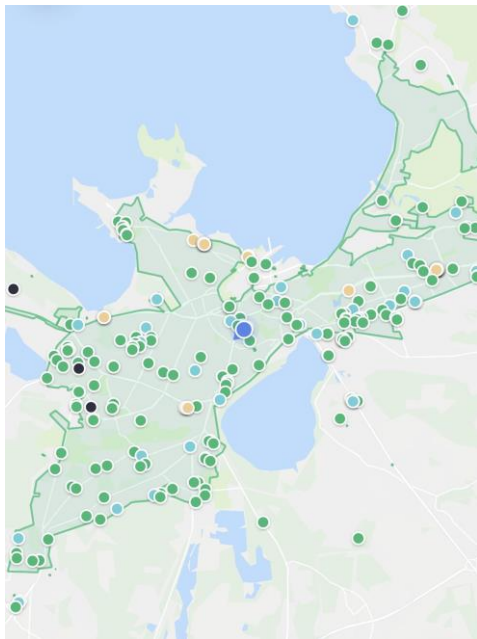
3) 1,500 shared cars per 450k population 😊



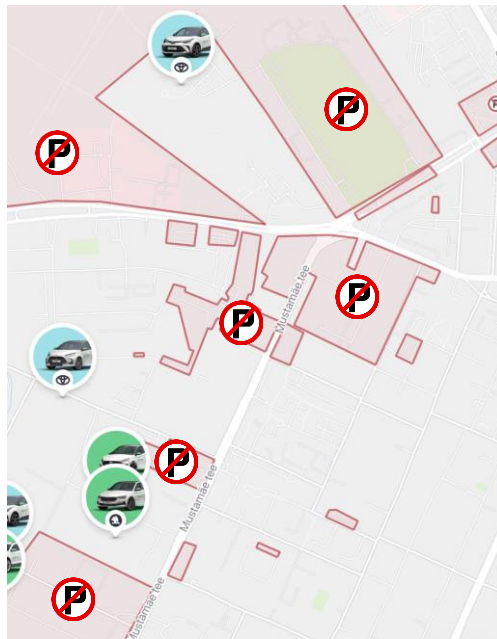
Since 2022

Tallinn case study: Bolt Drive operating zone (free-floating)

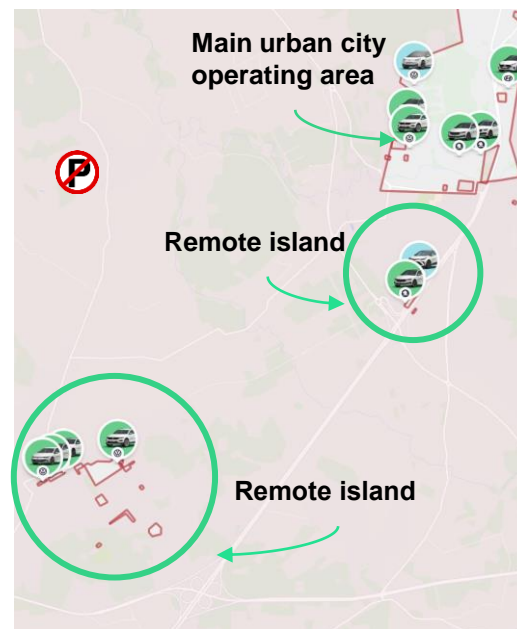
Main operating area  covering main city area:



NO parking zones  
(exclude private lands, private parking):



Remote islands  
outside the main urban city area:



Less than two years: 3 countries, 3 cities!

Tallinn, Estonia



Launched: May 2021
Fleet: 1,000

Riga, Latvia



Launched: September 2022
Fleet: 600

Lyon, France



Launched: November 2022
Fleet: 200

**At Bolt we put
safety first!**

**Safe and
reliable rides
for all,
including non
users!**



Validation of users



Prevention of risks



**Reaction to dangerous
driving**

**Speeding currently
represents 30%
of traffic fatalities
worldwide**



Bolt overspeeding control system



Realtime overspeeding tracking



Match with city's speeding limits

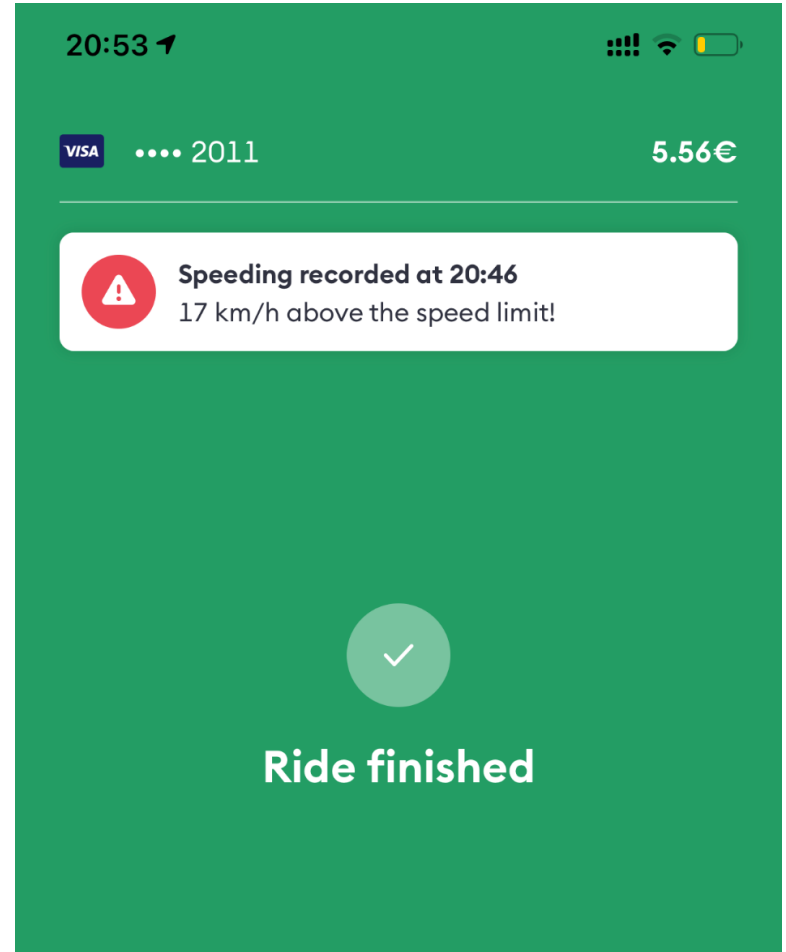


Alert our users
(after ride finished)

Safety :

Over speeding communication

- Disciplines bad drivers
- Price incentives for good drivers, higher price for bad drivers
- No access for aggressive drivers



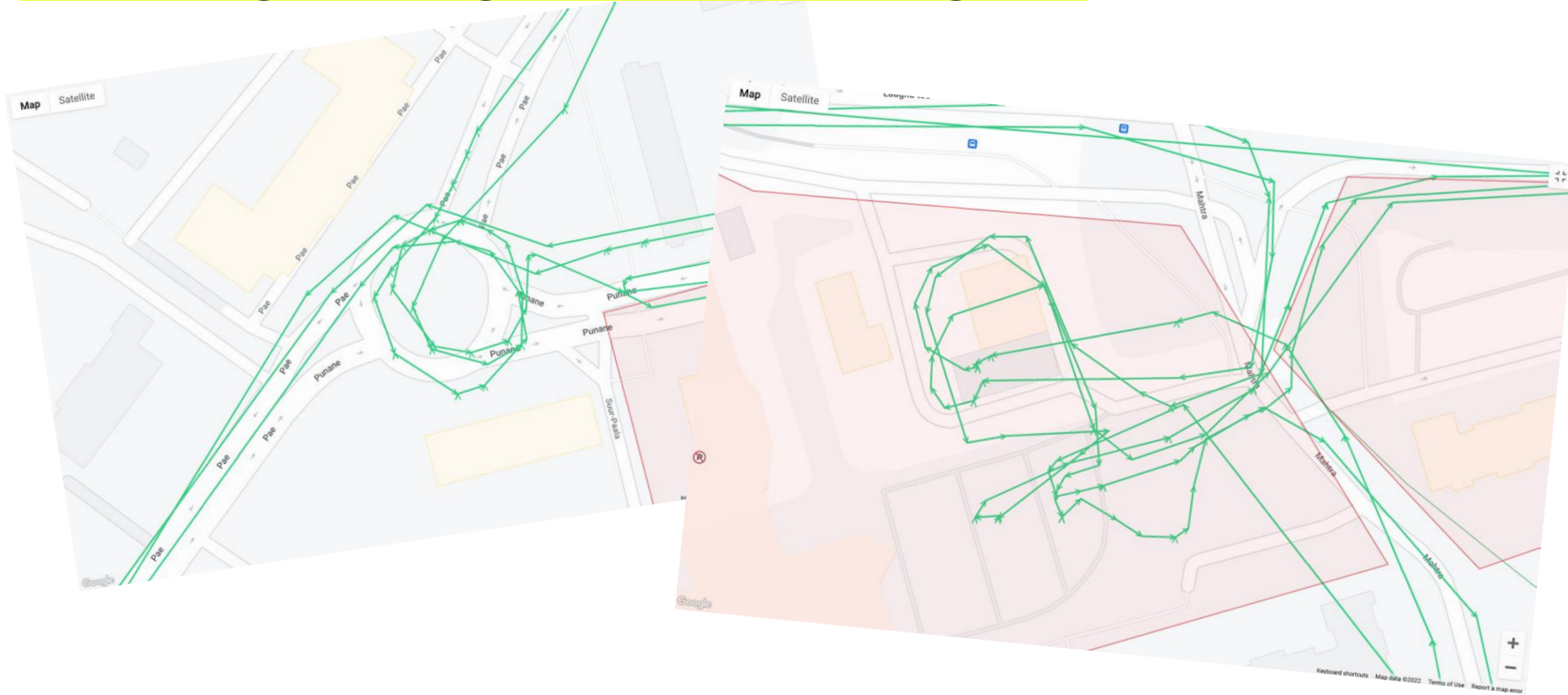
17.3% LESS
overspeeding events
since it was introduced!

Safety 🚗: Dashboard cameras connected with our IoT

- Additional safety for the user
- Discipline bad drivers
- Valuable data for the cities



Drifting, dangerous driving



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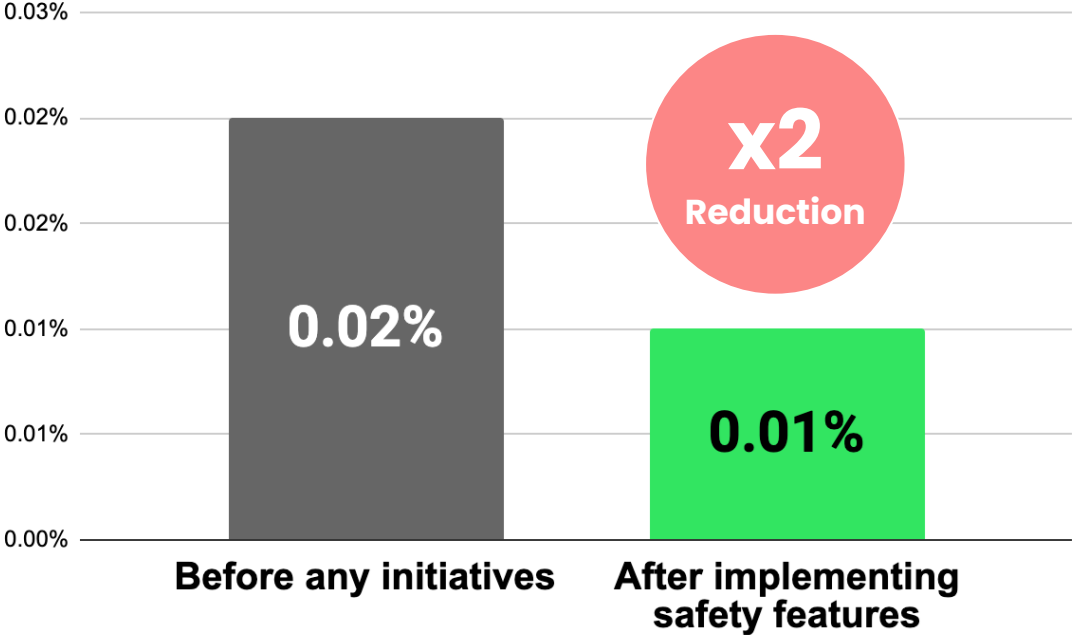
**Harsh braking and cornering,
dangerous driving ⚠️**



**Harsh braking and cornering,
dangerous driving ⚠️**



All safety initiatives have resulted in higher safety!



Despite x3 larger shared vehicle fleet in Tallinn and x3 more rides!

Risk of our cars
involved in incident is
3 times lower than
private cars

Taltech University research

**246.3 million
cars on the road
in Europe.**
1 car for 2 people.

ACEA report, 2020

Maximum
**100,000 shared
cars in Europe.**

That's **0.0%!**

Sad, isn't it?