







Preserving local shops and craft activities



Encouraging innovative, ethical and sustainable initiatives



Improving the quality of life in Parisian neighborhoods

659 shops

managed by Semaest

1751 local jobs

created

80%

survival rate of local shops installed by Semaest



METHODS OF INTERVENTION



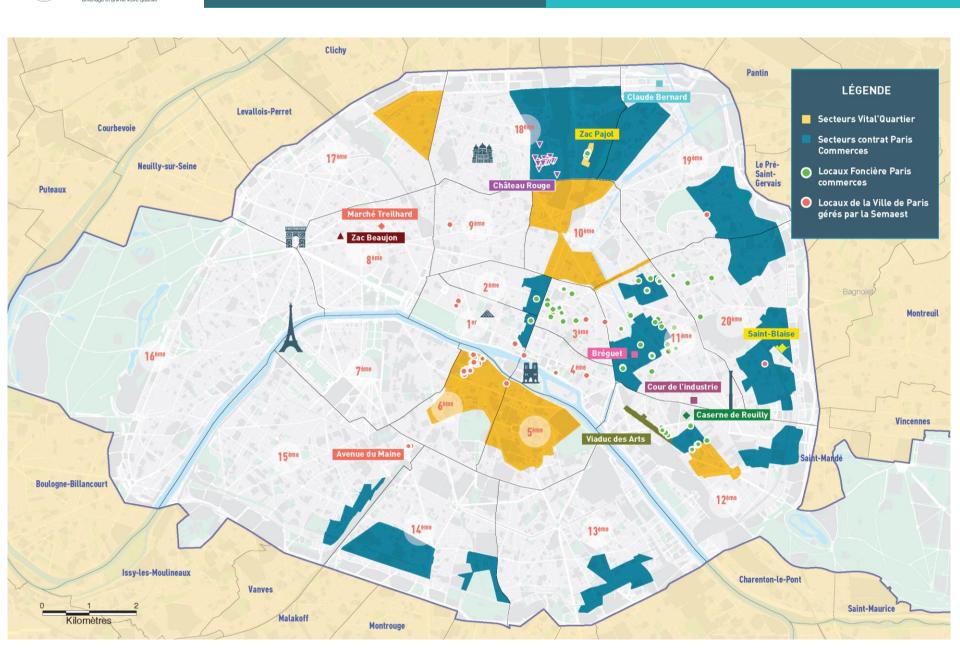




Vital'Quartier / Contrat Paris Commerces

- Acquisition of premises
- Renovation
- Renting to local businesses & craftspeople
- Support of shopkeepers

CARTOGRAPHY





Example in the 10th district – 2008 vs 2020











Example in the 11th district









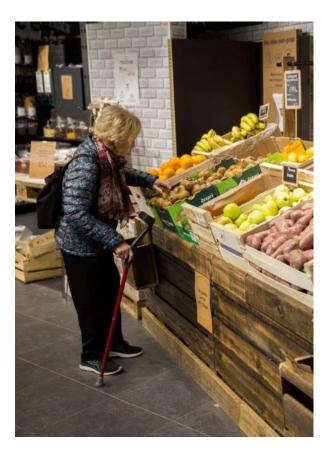




bookshops and cultural businesses



Arts & crafts



Social & ecological projects



TESTEUR DE COMMERCE



Incubator for local shops

- Premises to rent from 2 weeks up to 4 months
- To help young business creators try their business model before signing a long-term lease

2 locations:

- 14 rue du Château d'Eau (10e)
- 67 rue Sedaine (11e)

+50 projects hosted in the Testeur

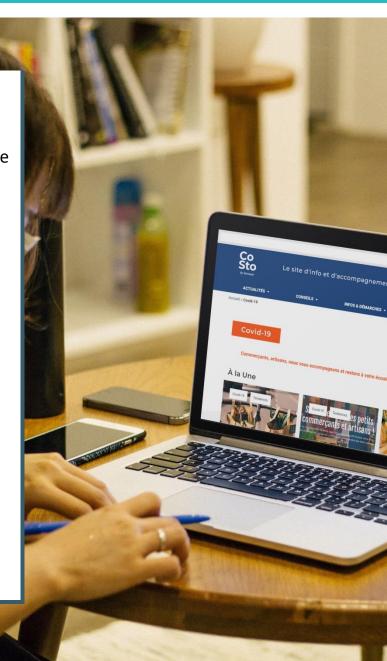
50% have opened a permanent shop afterwards



Support program for shopkeepers and craftspeople

Created in 2015, CoSto (Connected Stores) is a support programme dedicated to Parisian independent shopkeepers and craftspeople.

- 1500 members
- 350 trained shopkeepers and craftspeople
- 2019 > launch of the new platform <u>www.costo.paris</u>
- 2020 > enhanced support for COVID19 (webinars, FAQs, dedicated content, advice, etc.)
- 2021 > digital coaching for small businesses







A solution to facilitate the renting of premises and reassure entrepreneurs with one or more of the following advantages:

- No entry fee, no door fee, no management fees, no security deposit
- Progressive rent to facilitate the launch of the activity
- No rent to be paid when the lease is signed, as the lease is payable at the end of the month
- Social media communication campaign and CoSto membership offered



POSITIVE IMPACT OF TRADE









www.semaest.fr







