Urban Logistics Program Projects & realizations

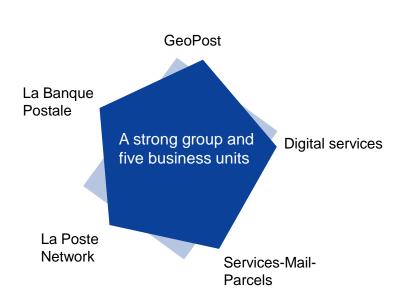
POLIS Conference - Brussels - 5th December 2017



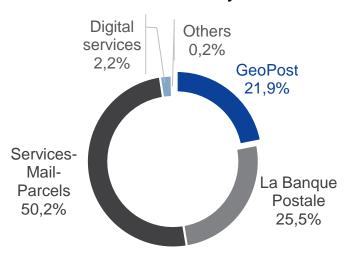
GeoPost, holding company of Le Groupe La Poste

Le Groupe La Poste is organised around 5 business units. It posted sales of €22,163 billion in 2014.

- Over 18% of the Group turnover is generated outside France
- 1st local network in France, with over 17,000 contact points
- 2nd largest postal operator in Europe, and 3rd largest worldwide

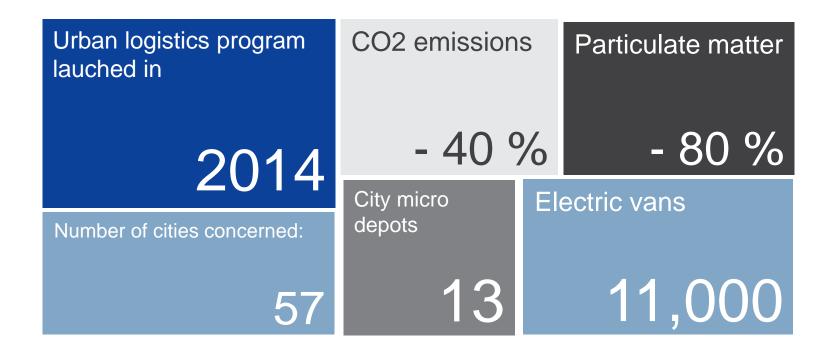


2014 turnover breakdown by Business Units





Urban Logistics Program – Phase 1 – Figures





Vehicles – Existing fleet

Electric:

- 11 000 electric vehicles (largest electric fleet in the World) including 7 000 Kangoo ZE
- 20 000 electric bikes
- Electric are mostly 'small' vehicles (under 5 m3); ideal for courrier, less for parcels



- 160 vehicles
- Larger volumes that electric
- Depending on station implementations











Delivery tricycles - Tests









Food & Logistics: LUMIN Toulouse

- Project of food market & logistic area
- Voted by Toulouse in April 2017
- Site of 18 ha 4 Km from city center
- Project of logistic zone of 18 600 m²
- Contracted as a 22 years consortium:









51% 44%

5%



Business model:

Total investment of 38 M€ on 5 years (2017 – 2021)

Urban logistics strategy:

Mutualisation and massification of all flows (food delivery, pallets...) for delivery in city center with lowemission vehicles.



Local logistics hub in Bordeaux

A large range of services for inhabitants & local facilities

- Micro hub for mutualization of all flows entering the zone
- Delivery by foot and with cargo bikes
- Delivering goods from local convenience stores to clients home, lockers or working place.
- Collecting packaging
- Local marketplace

























Deliveries of parcels by foot in Paris







3. Puis part en tournée avec un

chariot électrique

chronopost dpd

Organisation

des chariots

Mutualisation

des colis

Mutualisation center - EVOL Grenoble





Mutualisation center - EVOL Grenoble

EVOL Grenoble

et d'optimisation logistiques

Project of mutualization center in Grenoble

Operate 4 macro-services:

- Delivery mutualization
- Collecting mutualization
- Local services
- Concentration / Distribution

Partners of the mutualization center:

- La Poste (20%) & Caisse des Dépôts French State (20%)
- Other partners, mostly local and operating partners:
 - Transport & logistics experts
 - Economic partners
 - Local & national investers



Oct 17

Signing 1st contracts & acquisition of 1st markets

EVOL Grenoble activity

Core business

- O Last mile delivery for all transport logistics
- O Clients: national and international carriers, local own businesses, public bodies

Additional services

- O Local warehousing and supply chain
- O Remote & local storage for independent retailers
- O Reverse logistics for retailers, administrations and inhabitants
- O Long-term (self) storage for inhabitants
- O Ship from store / from warehouse

dpdgroup